

# Social Care Brokerage Hub Module 2

## Requirements & Offers

### | Overview |

*adam* facilitates the commissioning of social care services through a cloud-based technology platform and managed service.

The *adam* social care commissioning solution puts the individual at the heart of the process. We find the best possible provider for each individual whilst giving councils complete control over the end to end system, always putting the individual first.



### | Product Definition |

Our customers can buy **bespoke packages** of care, for those who need them. We do this by placing the individual and outcomes of each person at the centre of this process. Customers create a requirement for the services they wish to buy. Service templates are pre-configured per service but with the ability for customers to **tailor their requirement** through drop down choices, pick lists, free text fields. This allows you to provide detailed requests based on the outcomes that their individuals require. Local authorities can send their request to the entire market, or distribution can be restricted at their discretion.

To submit an offer, providers must confirm how they can deliver the service specified in the requirement. Providers must then give details on how they intend to **best meet the individuals needs** and improve their wellbeing. They must also submit a unit price that will form part of their offer score. All responses will be in a standard format for reasons of easy comparison.



# How will this help **you**?

'We are not able to personalise our care packages meaning the individual's needs are not truly met. We struggle to meet unique needs due to our narrow provider base.'

'This solution enables us to create bespoke packages of care that focus purely on the needs of the individual. Packages can now be sent to a wide base of compliant providers meaning there are more high quality choices, and individuals can be placed in care quicker. A central platform means all provider information, requirements and offers are all in one place, making the whole process simple.'

## Don't just take our word for it...

### Stats

- Reduced the time taken to find an appropriate care package by 80% from 10 days down to 2
- On average *adam* delivers a choice of 4 providers for each package of care

### Key Benefits

- Bespoke packages of care that focus on the needs of the individual
- Care packages sent out to a wide base of compliant providers
- Single point of access for all providers
- Central platform: provider information, requirements and offers all in one place